# Richard Saint, former Head of Energy & Infrastructure at RBS/NatWest, joins London Bridge Capital as Chief Executive

Richard Saint has been appointed as the new Chief Executive of London Bridge Capital. He succeeds Elliott Mannis, the founder, who becomes Chairman.

London Bridge Capital has extensive corporate finance capabilities, with highly experienced professionals and strong client relationships in its chosen markets.

Richard's appointment as Chief Executive will provide the leadership and strategic focus to drive London Bridge Capital's significant growth ambitions, including expanding its Continental European activities. Richard was previously Head of Energy & Infrastructure at RBS/NatWest and his sector and financing expertise will also allow London Bridge Capital to extend its capabilities in capital raisings, including debt advisory and debt capital markets.

Elliott Mannis, Chairman, said: "I am delighted to announce Richard's appointment as our new Chief Executive. His appointment will allow London Bridge Capital to expand its focus on supporting Energy and Infrastructure clients, particularly in relation to optimising their capital structures and financing requirements."

Richard Saint, Chief Executive, said: "I am excited to be joining London Bridge Capital. The company has established itself as an important independent corporate finance advisory firm to the infrastructure sector over the last 10 years."

Richard Saint added "Energy and infrastructure companies are rightly focused on supporting their employees and customers in these unprecedented economic times. However, I do believe infrastructure assets will demonstrate their resilence as an asset class and we will continue to invest in these critical sectors, which will become even more important to support a global recovery.

In the UK, there is a need for £600 billion of infrastructure investment over the next 10 years to support transport, energy, digital and environmental projects, with sustainability a key area of focus. In Europe, the need is even greater, with requirements of over EUR600 billion per annum. These needs will require significant private capital investment and innovative capital structures to meet such ambitious goals."

"The successful development of independent corporate finance firms reflects the decline of the traditional banking model. Clients are keen to work with firms who can proactively support their financial strategies, utilising the experience of senior professionals with extensive industry and impartial corporate finance advice, which is evermore important given recent global events."

**ENDS** 

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Notes to Editors:

## **About London Bridge Capital**

London Bridge Capital was established as an independent corporate finance advisory firm to support both corporates and investors involved in key strategic industries, particularly in relation to environmental, utilities and infrastructure.

As an FCA authorised firm, it is able to provide a range of strategic advisory services, including Corporate Finance, M&A, Equity and Debt Capital Markets.

The company has previously advised a number of businesses including, Affinity Water, Associated British Ports, Currie & Brown, Thames Tideway, UPP and Yorkshire Water.

#### **Richard Saint**

Richard is a senior Corporate Financier who has advised and structured complex financial transactions in both the private and public capital markets.

Richard was Head of Energy & Infrastructure at RBS/NatWest, responsible for the Bank's strategy and assets across the Energy, Infrastructure and Industrial sectors, with extensive corporate and investment banking and transaction experience in EMEA, US & Asia.

He also chaired the RBS Group's Sustainable Energy Forum, as such, has significant experience in sustainability, renewables, energy efficiency, alternatively fuelled vehicles and green finance.

Richard joined RBS in July 2007 and has been involved in the Energy & Infrastructure sector for almost 20 years. He has worked with many of the largest energy and utility companies including Centrica, CKI, Enel, EPH, Ervia, Fortum, National Grid, RWE, SSE, Vattenfall and Viridian.

#### **Elliott Mannis**

Elliott is an experienced main board director and corporate leader. He founded the core offer of London Bridge Capital; debt capital markets origination, M&A, and strategic advisory, as well as a specialist infrastructure practice.

Elliott qualified as a Chartered Accountant with Price Waterhouse in Canada before moving to London in 1988. He was formerly Chief Executive Officer of D1 Oils and prior to that Group Finance Director at AWG, the holding company for Anglian Water.

Elliott is Chairman of Permastore Group, the independent non-executive at Infram Energy and is an ambassador (previously a Trustee) at the Woodland Trust.

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